



Consolidated Financial Results for the Three Months Ended March 31, 2023 [Japanese GAAP]

May 15, 2023

Company name: ISEKI&CO., LTD.

Stock exchange listing: Tokyo

Code number: 6310

URL: <https://www.iseki.co.jp>

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Scheduled date of filing quarterly securities report: May 15, 2023

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes

,President and Representative Director
,General Manager of Financial Department

(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Three Months Ended March 31, 2023 (January 01, 2023 to March 31, 2023)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Three months ended March 31, 2023	45,885	18.3	1,690	-	1,302	-	713	138.9
March 31, 2022	38,792	(4.2)	(230)	-	72	(96.6)	298	(84.5)

(Note) Comprehensive income: Three months ended March 31, 2023: ¥ 1,102 million [209.9%]
Three months ended March 31, 2022: ¥ 355 million [(85.6)%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
March 31, 2023	31.56	31.55
March 31, 2022	13.21	13.20

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of	Million yen	Million yen	%	Yen
March 31, 2023	219,100	72,759	31.2	3,021.09
December 31, 2022	206,491	72,345	32.9	3,006.74

(Reference) Equity: As of March 31, 2023: ¥ 68,326 million
As of December 31, 2022: ¥ 68,002 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2022	-	-	-	30.00	30.00
Fiscal year ending December 31, 2023	-				
Fiscal year ending December 31, 2023 (Forecast)		-	-	30.00	30.00

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2023 (January 01, 2023 to December 31, 2023)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	176,500	5.9	4,500	27.3	4,000	6.3	2,600	(36.9)	114.97

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

(1) Changes in significant subsidiaries during the three months ended March 31, 2023

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name:)

Exclusion: - (Company name:)

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2023: 22,984,993 shares

December 31, 2022: 22,984,993 shares

2) Number of treasury shares at the end of the period:

March 31, 2023: 368,404 shares

December 31, 2022: 368,346 shares

3) Average number of shares outstanding during the period:

Three months ended March 31, 2023: 22,616,612 shares

Three months ended March 31, 2022: 22,612,772 shares

* The total number of treasury shares at the end of the period includes the Company's shares held by the "Board Benefit Trust" (255,800 shares for the three months ended March 31, 2023, 255,800 shares for the period ended December 31, 2022). In addition, the Company's shares held by the "Board Benefit Trust" are included in the number of treasury shares deducted for the calculation of the average number of shares during the period.

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

(Million yen)

	As of December 31,2022	As of March 31,2023
Assets		
Current assets		
Cash and deposits	10,749	9,220
Notes and accounts receivable - trade, and contract assets	27,574	38,036
Merchandise and finished goods	53,562	57,154
Work in process	10,335	9,790
Raw materials and supplies	1,434	1,464
Other	5,792	6,056
Allowance for doubtful accounts	(33)	(60)
Total current assets	109,414	121,664
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	26,271	25,973
Land	44,744	44,719
Other, net	12,902	13,156
Total property, plant and equipment	83,919	83,850
Intangible assets	2,309	2,431
Investments and other assets		
Investment securities	5,686	5,926
Other	5,816	5,895
Allowance for doubtful accounts	(654)	(667)
Total investments and other assets	10,848	11,154
Total non-current assets	97,076	97,435
Total assets	206,491	219,100

(Million yen)

	As of December 31,2022	As of March 31,2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	19,457	21,503
Electronically recorded obligations - operating	26,042	23,621
Short-term loans payable	26,754	33,910
Current portion of long-term loans payable	13,537	14,257
Income taxes payable	588	693
Provision for bonuses	566	962
Other	11,241	11,170
Total current liabilities	98,189	106,119
Non-current liabilities		
Long-term loans payable	20,811	25,168
Deferred tax liabilities for land revaluation	4,097	4,097
Provision for retirement benefits for directors	163	149
Provision for share awards for directors	18	24
Retirement benefit liability	3,244	3,248
Asset retirement obligations	908	909
Other	6,711	6,624
Total non-current liabilities	35,956	40,221
Total liabilities	134,146	146,340
Net assets		
Shareholders' equity		
Share capital	23,344	23,344
Capital surplus	13,139	13,139
Retained earnings	21,131	21,158
Treasury shares	(591)	(591)
Total shareholders' equity	57,023	57,051
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	482	649
Deferred gains or losses on hedges	8	(15)
Revaluation reserve for land	8,835	8,835
Foreign currency translation adjustment	1,142	1,328
Remeasurements of defined benefit plans	510	478
Total accumulated other comprehensive income	10,978	11,275
Subscription rights to shares	12	12
Non-controlling interests	4,330	4,419
Total net assets	72,345	72,759
Total liabilities and net assets	206,491	219,100

Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income (For the three months)

(Million yen)

	For the three months ended March 31,2022	For the three months ended March 31,2023
Net sales	38,792	45,885
Cost of sales	27,985	32,103
Gross profit	10,807	13,782
Selling, general and administrative expenses	11,038	12,091
Operating profit (loss)	(230)	1,690
Non-operating income		
Interest income	36	38
Dividend income	17	25
Foreign exchange gains	285	138
Other	271	206
Total non-operating income	611	408
Non-operating expenses		
Interest expenses	136	219
Share of loss of entities accounted for using equity method	79	141
Commission for syndicated loans	31	386
Other	59	50
Total non-operating expenses	307	797
Ordinary profit	72	1,302
Extraordinary income		
Gain on sale of non-current assets	12	6
Other	0	-
Total extraordinary income	13	6
Extraordinary losses		
Loss on sale and retirement of non-current assets	40	11
Impairment losses	37	63
Total extraordinary losses	77	74
Profit before income taxes	8	1,234
Income taxes - current	259	729
Income taxes - deferred	(536)	(229)
Total income taxes	(277)	499
Profit	285	734
Profit (loss) attributable to non-controlling interests	(13)	21
Profit attributable to owners of parent	298	713

Quarterly Consolidated Statements of Comprehensive Income (For the three months)

(Million yen)

	For the three months ended March 31,2022	For the three months ended March 31,2023
Profit	285	734
Other comprehensive income		
Valuation difference on available-for-sale securities	(61)	167
Deferred gains or losses on hedges	(44)	(31)
Foreign currency translation adjustment	242	226
Remeasurements of defined benefit plans, net of tax	(61)	(32)
Share of other comprehensive income of entities accounted for using equity method	(5)	37
Total other comprehensive income	70	367
Comprehensive income	355	1,102
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	363	1,010
Comprehensive income attributable to non-controlling interests	(7)	91