[Pre-amendment]



## Summary Announcement of Consolidated Financial Results for the year ending March 31, 2005

Name of listed company: Company Code:	Iseki & Co., Ltd. 6310 (URL http://www.iseki.co.jp)	Stock Exchange Listings: Head Office:	Tokyo, Osaka Tokyo
Representativ Title	President	Name Hiroyuki Nakano	
Enquiries: Title	General Manager of Finance	Name Yasunori Maki	Telephone: +81 3 5604 7671
Date of meeting of Board	of Directors to approve financial results:	May 20, 2005	

None

Date of meeting of Board of Directors to approve financial results: Adoption of U.S. GAAP:

1. Consolidated Financial Results for the Fiscal Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005) (1) Consolidated results of operations (Rounded down to millions of ven)

(1) Consolidated re	onsolidated results of operations (Rounded down to minions of yer)						yen)		
	Net Sales			Operatir	ng Inco	me	Ordinar	y Income	
	millions of yen		%	millions of	/en	%	millions of	yen	%
March 31, 2005	157,462		2.5	<u>6,</u>	51 <u>6</u>	<u>2.2</u>	<u>5,2</u>	<u>286</u>	<u>3.8</u>
March 31, 2004	153,624	Δ	1.8	<u>6,3</u>	<u>373</u>	<u>2.9</u>	<u>5,0</u>	<u> 092</u>	23.5
	Net Income		Net	Income per Share	,	luted Net ber Share	Return on Equity	Return on Total Asset	Ordinary Income to Net Sales
	millions of yen	%		yen		yen	%		%
March 31, 2005	<u>2,965</u>	$\Delta 3.6$		<u>13.61</u>		<u>12. 74</u>	<u>5.9</u>	2.	<u>3.4</u>
March 31, 2004	<u>3,077</u>	<u>204.7</u>		<u>13.90</u>			<u>6.4</u>	<u>2.</u>	<u>5 3.3</u>
Note: 1 Investme	ent gain (loss) by equit	ty meth	od:		FY2004:	_	million yen	FY2003: -	- million yen

(2) Average number of shares outstanding (consolidated): FY2004: 217,965,619 shares FY2003: 221,423,508 shares ③ Changes in accounting policies: None

④ Changes (%) in net sales, operating income, ordinary income and net income for the period represent the increase or decrease relative to the same period of the previous year.

(2) Consolidated Financial Position

	Total Assets	Total Shareholders' Equity	Shareholders' Equiity to Total Assets Ratio	Shareholders' Equity per Share
	millions of yen	millions of yen	%	yen
March 31, 2005 March 31, 2004	<u>184,477</u> <u>197,156</u>	<u>51,726</u> <u>49,576</u>	<u>28.0</u> <u>25.1</u>	<u>238.88</u> 226.85

Note: Number of shares outstanding (consolidated) at March 31, 2005: 216,541,301 shares, March 31, 2004: 218,546,196 shares (3) Consolidated Cash Flow

Cash Flow from		Cash Flow from	Cash Flow from	Cash and Cash	
	Operating Activities	Investing Activities Financing Activities		Equivalents at End of Period	
	millions of yen	millions of yen	millions of yen	millions of yen	
March 31, 2005	<u>6,350</u>	<u>8,758</u>	△ 18,390	7,803	
March 31, 2004	12,368	5,633	△ 26,639	11,029	

(4) Note concerning the scope of consolidation and application of the equity method

Number of consolidated subsidiaries: 36

Number of non-consolidated subsidiaries accounted for by the equity method: -

Number of affiliated companies accounted for by the equity method: -

(5) Changes in scope of consolidation and application of the equity method

Number of consolidated subsidiaries added:-, exclusion: -

Number of companies commenced using equity method added: -, exclusion: -

#### 2. Forecast for the Fiscal Year Ending March 31, 2006 Operating Results (April 1, 2005 - March 31, 2006)

	Net Sales	Operating Income	Ordinary Income	Net Income
	millions of yen	millions of yen	millions of yen	millions of yen
Interim	78,000	3,000	2,800	1,600
Full-year	163,000	8,500	7,500	4,000

For reference: The estimated net income per share for the year is ¥18.47.

Note: The forecast for operating results has been produced based on information presently available. It is possible that in the future actual results may differ from the anticipated figures for a variety of reasons. Please refer to page 8 of attached material for the matter concerning the above-mentioned expectation.



## Summary Announcement of Consolidated Financial Results for the year ending March 31, 2005

Name of listed company: Company Code:	Iseki & Co., Ltd. 6310 (URL http://www.iseki.co.jp)	Stock Exchange Listings: Head Office:	Tokyo, Osaka Tokyo
Representativ Title President		Name Hiroyuki Nakano	
Enquiries: Title	General Manager of Finance	Name Yasunori Maki	Telephone: +81 3 5604 7671
Date of meeting of Board	of Directors to approve financial results:	May 20, 2005	

None

Date of meeting of Board of Directors to approve financial results: Adoption of U.S. GAAP:

1. Consolidated Financial Results for the Fiscal Year Ending March 31, 2005 (April 1, 2004 - March 31, 2005) (1) Consolidated results of operations (Rounded down to millions of ven)

(1) Consolidated re	isolidated results of operations (Rounded down to minions of yer)						<u>en)</u>		
	Net Sales			Operatir	ng Incor	ne	Ordinar	y Income	
	millions of yen		%	millions of	yen	%	millions of	yen	%
March 31, 2005	157,462		2.5	<u>5,0</u>	<u> 090</u>	<u>∆ 12.4</u>	<u>3,8</u>	<u>359</u> 1	4.8
March 31, 2004	153,624	$\Delta$	1.8	<u>5,8</u>	<u>311</u>	△ 6.2	<u>4,</u>	<u>529</u>	<u>9.8</u>
	Net Income		Net	Income per Share	Fully Dillu Income p		Return on Equity	Return on Total Asset	Ordinary Income to Net Sales
	millions of yen	%		yen		yen	%	%	%
March 31, 2005	<u>1,378</u>	$\triangle$ 37.5		<u>6.32</u>		<u>5. 92</u>	<u>2.8</u>	<u>2.0</u>	<u>2.5</u>
March 31, 2004	<u>2,206</u>	<u>118.5</u>		<u>9.96</u>			4.6	<u>2.2</u>	<u>2.9</u>
Note: 1 Investme	ent gain (loss) by equ	ity meth	od:		FY2004:	_	million yen	FY2003: -	million yen

Note: (1) Investment gain (loss) by equity method:

(2) Average number of shares outstanding (consolidated): FY2004: 217,965,619 shares FY2003: 221,423,508 shares ③ Changes in accounting policies: None

④ Changes (%) in net sales, operating income, ordinary income and net income for the period represent the increase or decrease relative to the same period of the previous year.

(2) Consolidated Financial Position

	Total Assets	Total Shareholders' Equity	Shareholders' Equiity to Total Assets Ratio	Shareholders' Equity per Share
	millions of yen	millions of yen	%	yen
March 31, 2005 March 31, 2004	<u>182,182</u> <u>196,367</u>	<u>49,268</u> <u>48,705</u>	<u>27.1</u> 24.8	<u>227.52</u> 222.86

Note: Number of shares outstanding (consolidated) at March 31, 2005: 216,541,301 shares, March 31, 2004: 218,546,196 shares (3) Consolidated Cash Flow

	Cash Flow from Operating Activities	Cash Flow from Investing Activities	Cash Flow from Financing Activities	Cash and Cash Equivalents at End of Period
March 04, 0005	millions of yen	millions of yen	millions of yen	millions of yen
March 31, 2005 March 31, 2004	<u>6,303</u> 12,368	<u>8,805</u> 5,633	△ 18,390 △ 26,639	7,803 11,029

(4) Note concerning the scope of consolidation and application of the equity method

Number of consolidated subsidiaries: 36

Number of non-consolidated subsidiaries accounted for by the equity method: -

Number of affiliated companies accounted for by the equity method: -

(5) Changes in scope of consolidation and application of the equity method

Number of consolidated subsidiaries added:-, exclusion: -

Number of companies commenced using equity method added: -, exclusion: -

#### 2. Forecast for the Fiscal Year Ending March 31, 2006 Operating Results (April 1, 2005 - March 31, 2006)

	Net Sales	Operating Income	Ordinary Income	Net Income
	millions of yen	millions of yen	millions of yen	millions of yen
Interim	78,000	3,000	2,800	1,600
Full-year	163,000	8,500	7,500	4,000

For reference: The estimated net income per share for the year is ¥18.47.

Note: The forecast for operating results has been produced based on information presently available. It is possible that in the future actual results may differ from the anticipated figures for a variety of reasons. Please refer to page 8 of attached material for the matter concerning the above-mentioned expectation.

## Management Performance & Financial Position

## 1. Management Performance

## (1) The Fiscal Period in Review

### [Pre-amendment]

During the fiscal year, the Japanese economy made intermittent advances and retreats amid a general trend of recovery. Despite signs of future recovery, numerous factors, such as slowing export growth and rising raw materials prices, gave cause for concern and precluded optimism.

Regarding the for agricultural industry, in Japan industry moved ahead with structural adjustments amid a severe operating environment caused by continued trends of decrease in the number of farm households and an increase in the average age of farmers, along with growing agricultural product imports and other factors. With the April 2005 start of implementation of its "Food, Agriculture and Farming Village Plan," the Japanese government has begun taking concrete measures to train future farmers and create a market-oriented agricultural economy, and these measures are expected to accelerate such agricultural market changes as those associated with collectivization and a shift to larger-scale farms. While there was concern that domestic shipments of agricultural machinery would be affected by the onshore damage from successive typhoons as well as the impact of heavy rains and earthquakes, the level of shipments was approximately unchanged from the previous fiscal year. Sales in overseas markets were supported by firm consumption trends in the United States and a move toward economic recovery in Europe, enabling a second consecutive year of strong agricultural machinery exports.

Amid these conditions, the lseki Group launched products that meet customers' diverse needs and strived to expand sales both in Japan and overseas. As a result, domestic sales grew ¥1.2 billon from the previous fiscal year, to ¥141.5 billion (up 0.9%). Overseas sales surged ¥2.6 billion, to ¥15.9 billion (up 19.2%), reflecting sales growth in North America. Net sales thus advanced ¥3.8 billion, to ¥157.4 billion (up 2.5%). The higher level of net sales boosted gross profit, although this was partially offset by temporary costs associated with measures to boost manufacturing volume, and operating income increased ¥0.143 billion, to ¥6.516 billion (up 2.2%). Ordinary income grew ¥0.194 billion, to ¥5.286 billion (up 3.8%) owing to such factors as improvement in the balance of financial items due to a reduction in interest-bearing debt. Despite extraordinary gains on the sale of credit operations, various factors , including a rise in the burden of income taxes, depressed net income ¥0.111 billion, to ¥2.965 billion (down 3.6%) from the previous fiscal year.

## **Management Performance & Financial Position**

## 1. Management Performance

## (2) The Fiscal Period in Review

## [Post-amendment]

During the fiscal year, the Japanese economy made intermittent advances and retreats amid a general trend of recovery. Despite signs of future recovery, numerous factors, such as slowing export growth and rising raw materials prices, gave cause for concern and precluded optimism.

Regarding the for agricultural industry, in Japan industry moved ahead with structural adjustments amid a severe operating environment caused by continued trends of decrease in the number of farm households and an increase in the average age of farmers, along with growing agricultural product imports and other factors. With the April 2005 start of implementation of its "Food, Agriculture and Farming Village Plan," the Japanese government has begun taking concrete measures to train future farmers and create a market-oriented agricultural economy, and these measures are expected to accelerate such agricultural market changes as those associated with collectivization and a shift to larger-scale farms. While there was concern that domestic shipments of agricultural machinery would be affected by the onshore damage from successive typhoons as well as the impact of heavy rains and earthquakes, the level of shipments was approximately unchanged from the previous fiscal year. Sales in overseas markets were supported by firm consumption trends in the United States and a move toward economic recovery in Europe, enabling a second consecutive year of strong agricultural machinery exports.

Amid these conditions, the Iseki Group launched products that meet customers' diverse needs and strived to expand sales both in Japan and overseas. As a result, domestic sales grew ¥1.2 billon from the previous fiscal year, to ¥141.5 billion (up 0.9%). Overseas sales surged ¥2.6 billion, to ¥15.9 billion (up 19.2%), reflecting sales growth in North America. Net sales thus advanced ¥3.8 billion, to ¥157.4 billion (up 2.5%). Operating income decreased ¥0.72 billion from the previous fiscal year, to ¥5.09 billion (down 12.4%) due to temporary factors such as deteriorated profitability of hydroponics facilities and increased production, and a rise in S. G. A. expenses( transportation costs and so on). Ordinary income decreased ¥0.669 billion, to ¥3.859 billion (down14.8%) mainly due to improved financial profit and loss by reduced interest bearing liabilities. Net income decreased ¥0.827 billion from the previous fiscal year, to ¥1.378 billion (down 37.5%) by increased corporate tax payment etc. in spite of increased extraordinary profit from sale of the credit business.

## 2. Financial Position

#### [Pre-amendment]

#### (1) Financial Position

Total assets amounted to <u>¥184.5 billion</u>, down <u>¥12.7 billion</u> from the previous fiscal year end. Regarding assets, the sale of credit business operations led to a ¥13.1 billion drop in installment accounts receivable. Regarding liabilities, the balance of interest-bearing liabilities was reduced ¥17.2 billion. Shareholders' equity rose <u>¥2.2 billion</u>, to <u>¥51.7 billion</u>, and the equity ratio continued to steadily improve, ending at the <u>28.0%</u> level.

## (2) Cash Flows

Net cash provided from operating activities amounted to  $\underline{\pm 6.4 \text{ billion}}$  (a revenue decrease of  $\underline{\pm 6.0}$  <u>billion</u> from the previous reporting period) reflecting such factors as  $\underline{\pm 5.0 \text{ billion}}$  in income before income taxes and minority interests, a  $\pm 4.5$  billion rise in notes and accounts payable, and  $\pm 2.6$  billion in income taxes paid.

Net cash provided by investing activities totaled \$8.8 billion (a \$3.1 billion increase in revenue from the previous period), owing to such factors as \$10.4 billion in gains on the sale of credit business operations.

Net cash used in financing activities amounted to ¥18.4 billion (a decrease in expenditure from the previous year of ¥8.2 billion), as a result of such factors as the repayment of ¥27.2 billion of interest-bearing debt receipt of ¥10.0 billion in proceeds on the issuance of bonds.

Indicator		Mar 31, 2002	Mar 31, 2003	Mar 31, 2004	Mar 31, 2005
Equity ratio	(%)	19.5	21.6	<u>25.1</u>	<u>28.0</u>
Market-based equity ratio	(%)	6.2	9.5	<u>34.3</u>	<u>38.7</u>
Years until debt redemption	(years)	8.1	8.3	6.3	<u>9.6</u>
Interest coverage ratio	(times)	5.9	5.5	7.0	<u>4.9</u>

The trend of cash flow indicators is as follows.

• Equity ratio: Shareholders' equity / Total assets

Market-based equity ratio: Total market price of shares / Total assets

· Years until debt redemption: Interest-bearing liabilities / Operating cash flow

Interest coverage ratio: Cash flow from operating activities / Interest payments

Notes: 1. All figures have been calculated using consolidated-based financial figures.

- 2. The total market price of shares is the product of the per-share closing price at the end of the period the total number of shares outstanding (less treasury stocks) at the end of the period.
- 3. Operating cash flow comprises cash flows from operating activities as per the Consolidated Statement of Cash Flows. Interest-bearing liabilities include all borrowings and debt as recorded in the Consolidated Balance Sheets. Interest payments comprise the interest paid as recorded in the Consolidated Statement of Cash Flows.

## 3. Distribution of Profits for the Period

Year-end dividends for the fiscal year under review are scheduled to be maintained at ¥3 per share, the same level as year-end dividends for the previous fiscal year.

#### 2. Financial Position

#### [Post-amendment]

#### (1) Financial Position

Total assets amounted to <u>¥182.2 billion</u>, down <u>¥14.2 billion</u> from the previous fiscal year end. Regarding assets, the sale of credit business operations led to a ¥13.1 billion drop in installment accounts receivable. Regarding liabilities, the balance of interest-bearing liabilities was reduced ¥17.2 billion. Shareholders' equity rose <u>¥0.6 billion</u>, to <u>¥49.3 billion</u>, and the equity ratio continued to steadily improve, ending at the <u>27.1%</u> level.

## (2) Cash Flows

Net cash provided from operating activities amounted to  $\underline{\pm 6.3 \text{ billion}}$  (a revenue decrease of  $\underline{\pm 6.1}$  <u>billion</u> from the previous reporting period) reflecting such factors as  $\underline{\pm 3.6 \text{ billion}}$  in income before income taxes and minority interests, a  $\pm 4.5$  billion rise in notes and accounts payable, and  $\pm 2.6$  billion in income taxes paid.

Net cash provided by investing activities totaled \$8.8 billion (a \$3.2 billion increase in revenue from the previous period), owing to such factors as \$10.4 billion in gains on the sale of credit business operations.

Net cash used in financing activities amounted to ¥18.4 billion (a decrease in expenditure from the previous year of ¥8.2 billion), as a result of such factors as the repayment of ¥27.2 billion of interest-bearing debt receipt of ¥10.0 billion in proceeds on the issuance of bonds.

Indicator		Mar 31, 2002	Mar 31, 2003	Mar 31, 2004	Mar 31, 2005
Equity ratio	(%)	19.5	21.6	<u>24.8</u>	<u>27.1</u>
Market-based equity ratio	(%)	6.2	9.5	<u>34.4</u>	<u>39.2</u>
Years until debt redemption	(years)	8.1	8.3	6.3	<u>9.7</u>
Interest coverage ratio	(times)	5.9	5.5	7.0	<u>4.8</u>

The trend of cash flow indicators is as follows.

• Equity ratio: Shareholders' equity / Total assets

Market-based equity ratio: Total market price of shares / Total assets

· Years until debt redemption: Interest-bearing liabilities / Operating cash flow

Interest coverage ratio: Cash flow from operating activities / Interest payments

Notes: 1. All figures have been calculated using consolidated-based financial figures.

- 2. The total market price of shares is the product of the per-share closing price at the end of the period the total number of shares outstanding (less treasury stocks) at the end of the period.
- 3. Operating cash flow comprises cash flows from operating activities as per the Consolidated Statement of Cash Flows. Interest-bearing liabilities include all borrowings and debt as recorded in the Consolidated Balance Sheets. Interest payments comprise the interest paid as recorded in the Consolidated Statement of Cash Flows.

## 3. Distribution of Profits for the Period

Year-end dividends for the fiscal year under review are scheduled to be maintained at ¥3 per share, the same level as year-end dividends for the previous fiscal year.

## **Consolidated Financial Statements**

## **Consolidated Balance Sheets**

## [Pre-amendment]

[Pre-amendment]	_				(millions	of yen)
Account	FY2004 (as at Mar 31,			FY2003 (as at Mar 31,2004)		from period
	Amount	Ratio	Amount	Ratio	Amo	unt
(Assets)		%		%		
I Current Assets	<u>91,868</u>	<u>49.8</u>	<u>104,239</u>	<u>52.9</u>	<u>∆1</u>	2,370
Cash and time deposits	8,202		13,465		Δ	5,263
Notes and accounts receivable	37,015		33,818			3,196
Installment accounts receivable	-		13,091		Δ1	3,091
Marketable securities	284		276			7
Inventories	<u>40,851</u>		<u>38,921</u>			<u>1,930</u>
Deferred income taxes	<u>2,073</u>		<u>1,603</u>			<u>469</u>
Other	4,111		3,819			292
Allowance for doubtful accounts	△ 670		△ 757			86
II Fixsd Assets	<u>92,608</u>	<u>50.2</u>	92,916	<u>47.1</u>	Δ	<u>307</u>
1. Tangible fixed assets	<u>79,418</u>	<u>43.0</u>	79,805	<u>40.5</u>	$\Delta$	<u>386</u>
Buildings and structures	15,170		15,516		Δ	346
Machinery and equipment and vehicles	8,783		9,335		Δ	552
Land	50,460		50,399			60
Construction in progress	<u>1,813</u>		1,161			<u>651</u>
Other	3,190		3,390		Δ	199
2. Intangible fixed assets	1,102	0.6	1,058	0.5		43
3. Investments and other assets	12,087	6.6	12,052	6.1		35
Investment securities	8,404		7,699			704
Long-term loans	265		300		Δ	35
Deferred income taxes	530		477			53
Other	3,794		4,352		Δ	558
Allowance for doubtful accounts	△ 906		△ 777		Δ	129
Total Assets	<u>184,477</u>	100	<u>197,156</u>	100	<u>Δ</u> 1	2,678

## **Consolidated Financial Statements**

## **Consolidated Balance Sheets**

## [Post-amendment]

[Post-amendment]					(millions	of yen)
Account	FY2004 (as at Mar 31,			FY2003 (as at Mar 31,2004)		e from period
	Amount	Ratio	Amount	Ratio	Amo	unt
(Assets)		%		%		
I Current Assets	<u>89,621</u>	<u>49.2</u>	<u>103,450</u>	<u>52.7</u>	<u>∆1</u>	3,829
Cash and time deposits	8,202		13,465		Δ	5,263
Notes and accounts receivable	37,015		33,818			3,196
Installment accounts receivable	-		13,091		Δ1	3,091
Marketable securities	284		276			7
Inventories	<u>38,909</u>		<u>38,358</u>			<u>550</u>
Deferred income taxes	1,768		<u>1,377</u>			390
Other	4,111		3,819			292
Allowance for doubtful accounts	△ 670		△ 757			86
II Fixsd Assets	<u>92,561</u>	<u>50.8</u>	92,916	<u>47.3</u>	≙	<u>354</u>
1. Tangible fixed assets	<u>79,371</u>	<u>43.6</u>	79,805	<u>40.7</u>		<u>433</u>
Buildings and structures	15,170		15,516		Δ	346
Machinery and equipment and vehicles	8,783		9,335		Δ	552
Land	50,460		50,399			60
Construction in progress	<u>1,766</u>		1,161			<u>604</u>
Other	3,190		3,390		Δ	199
2. Intangible fixed assets	1,102	0.6	1,058	0.5		43
3. Investments and other assets	12,087	6.6	12,052	6.1		35
Investment securities	8,404		7,699			704
Long-term loans	265		300		Δ	35
Deferred income taxes	530		477			53
Other	3,794		4,352		Δ	558
Allowance for doubtful accounts	△ 906		△ 777		Δ	129
Total Assets	<u>182,182</u>	100	<u>196,367</u>	100	<u>Δ</u> 1	4,184

# Consolidated Balance Sheets

[Pre-amendment]

					Change from
	FY2004		FY2003		Change from previous
Account	(as at Mar 31	,2005)	(as at Mar 3	1,2004)	period
	Amount	Ratio	Amount	Ratio	Amount
(Liabilities)		%		%	
I Current Liabilities	82,602	<u>44.8</u>	<u>102,196</u>	<u>51.8</u>	<u>∆ 19,593</u>
Notes and accounts payable, trade	44,493		39,937		4,555
Short-term borrowings	20,306		39,337		△ 19,030
Bonds	40		40		
(due within one year)	40		40		_
Long-term debt	7,350		10,499		△ 3,148
(due within one year)	7,350		10,499		Δ 3,140
Accrued income taxes	1,861		1,750		111
Others	<u>8,550</u>		<u>10,631</u>		<u>∆</u> <u>2,080</u>
II Long - term Liabilities	<u>48,646</u>	<u>26.4</u>	<u>43,924</u>	22.3	4,721
Bonds	10,440		480		9,960
Long-term debt	22,740		27,739		△ 4,999
Deferred income taxes	<u>1,559</u>		1,239		<u>319</u>
Deferred tax liability from land	7,131		7,131		_
revaluation gain					
Accrued retirement benefits for	4,514		4,821		△ 307
employees					
Accrued directors' retirement	226		226		△ 0
benefits					
Others	2,035		2,286		△ 250
Total Liabilities	131,249	71.2	146,121	74.1	<u>∆ 14,871</u>
(Minority Interests in					
Consolidated Subsidiaries)					
Minority interests in consolidated					
subsidiaries	1,502	0.8	1,458	<u>0.8</u>	43
(Shareholders' Equity)	1,502	0.0	1,400	0.0	
Common stock	22,534	12.2	22,534	<u>11.4</u>	_
II Capital surplus	11,664	<u>6.3</u>	11,645	5.9	19
III Retained earnings	<u>6,829</u>	<u>0.3</u> 3.7	<u>4,519</u>	<u>2.3</u>	<u>2,310</u>
IV Land revaluation reserve	10,696	<u>5.8</u>	<u>4,615</u> 10,696	<u>2.0</u> 5.4	<u>_,010</u>
V Net unrealized holding gain on	1,956	<u>0.0</u> 1.1	1,584	0.8	372
securities	1,000		1,001	5.5	0.2
VI Foreign currency translation	△ 14	△ 0.0	Δ 7	△ 0.0	Δ 6
adjustments		_ 0.0	'	_ 0.0	_ •
VII Treasury stock	△ 1,940	△ 1.1	△ 1,395	△ 0.7	△ 545
Total Shareholders' Equity	51,726	28.0	49,576	25.1	<u>2,150</u>
Total liabilities, Minority interests					
and Shareholders' Equity	184,477	100	<u>197,156</u>	100	<u>∆ 12,678</u>

# Consolidated Balance Sheets

[Post-amendment]

(millions of yen)					
FY2004				-	Change from previous
Account	(as at Mar 31	,2005)	(as at Mar 3	1,2004)	period
	Amount	Ratio	Amount	Ratio	Amount
(Liabilities)		%		%	
I Current Liabilities	<u>82,715</u>	<u>45.4</u>	<u>102,229</u>	<u>52.1</u>	<u>∆ 19,513</u>
Notes and accounts payable, trade	44,493		39,937		4,555
Short-term borrowings	20,306		39,337		△ 19,030
Bonds	40		40		
(due within one year)	40		40		_
Long-term debt	7 250		10 400		△ 3.148
(due within one year)	7,350		10,499		△ 3,148
Accrued income taxes	1,861		1,750		111
Others	<u>8,663</u>		10,664		<u>∆</u> <u>2,001</u>
II Long - term Liabilities	48,646	26.7	43,973	22.4	4,723
Bonds	10,440		480		9,960
Long-term debt	22,740		27,739		△ 4,999
Deferred income taxes	1,610		1,288		321
Deferred tax liability from land	7,131		7,131		
revaluation gain	,				
Accrued retirement benefits for	4,514		4,821		△ 307
employees					
Accrued directors' retirement	226		226		△ 0
benefits					
Others	2,035		2,286		△ 250
Total Liabilities	131,412	72.1	146,202	74.5	<u>∆ 14,790</u>
(Minority Interests in	<u>,</u>	<u></u>		<u></u>	
Consolidated Subsidiaries)					
Minority interests in consolidated					
subsidiaries	1,502	0.8	1,458	<u>0.7</u>	43
(Shareholders' Equity)	1,302	0.0	1,430	<u>0.7</u>	+5
Common stock	22,534	12.4	22,534	<u>11.5</u>	_
II Capital surplus	22,534 11,664	<u>12.4</u> 6.4	22,534 11,645	<u>11.5</u> 5.9	19
III Retained earnings	4,372	<u>0.4</u> 2.4	3,648	<u>1.9</u>	<u>723</u>
IV Land revaluation reserve	<u>4,372</u> 10,696	<u>2.4</u> 5.9	<u>3,048</u> 10,696	<u>1.9</u> 5.4	<u>125</u>
V Net unrealized holding gain on	1,956	<u>5.9</u> 1.1	1,584	0.8	372
securities	1,300	1.1	1,504	0.0	512
VI Foreign currency translation	△ 14	△ 0.0	Δ 7	△ 0.0	Δ 6
adjustments		△ 0.0			<u> </u>
VII Treasury stock	△ 1,940	△ 1.1	△ 1,395	△ 0.7	△ 545
Total Shareholders' Equity	49,268	27.1	48,705	24.8	562
Total liabilities, Minority interests					
and Shareholders' Equity	182,182	100	<u>196,367</u>	100	△ 14,184

# **Consolidated Statement of Income**

[Pre-amendment]

				,		,
	FY2004		FY2003		Change	
Account	(Apr 1,2004 - Mar 31,2005)		(Apr 1,2003 - Mar 31,2004)		previous period	
	Amount	Ratio	Amount	Ratio	Amo	
		%		%		
I Net sales	157,462	100	153,624	100		3,838
II Cost of sales	<u>105,128</u>	66.8	<u>103,100</u>	<u>67.1</u>		2,027
Gross Profit	<u>52,334</u>	<u>33.2</u>	<u>50,523</u>	<u>32.9</u>		<u>1,810</u>
III Selling, general and administrative expenses	45,817	29.1	44,149	<u>28.8</u>		1,667
Operating Income	<u>6,516</u>	<u>4.1</u>	<u>6,373</u>	<u>4.1</u>		<u>143</u>
IV Non-operating Income	1,556	1.0	1,177	<u>0.8</u>		379
Interest and dividend income	331		253			78
Others	1,225		924			300
V Non-operating Expenses	2,787	1.7	2,459	1.6		327
Interest expenses	1,406		1,749		Δ	343
Others	1,381		709			671
Ordinary Income	<u>5,286</u>	<u>3.4</u>	<u>5,092</u>	<u>3.3</u>		<u>194</u>
VI Extraordinary Gains	841	0.5	553	0.4		287
Gain on sale and disposal of plant and equipment	69		54			15
Gain on sale of investment securities	310		62			248
Gain on sale of credit business	461		_			461
Gain on sale of leasing business	_		341		Δ	341
Gain on insurance claim	_		94		Δ	94
VII Extraordinary Losses	1,069	0.7	1,400	0.9	Δ	330
Loss on sale and disposal of property,	347		473		Δ	126
plant and equipment Transfer to allowance for doubtful accounts	475		566		Δ	91
Loss on bad debt	65		44			21
Write-down of land for sale	13		245		Δ	231
Others	166		69			97
Income before income taxes	5,058	3.2	4,245	2.8		813
and minority interests						
Income taxes	2,516	1.6	2,298	1.5		218
Income taxes, deferred	<u>∆</u> <u>452</u>	<u>∆ 0.3</u>	<u>∆</u> <u>1,188</u>	<u>∆ 0.8</u>		736
Minority interests in consolidated	28	0.0	58	0.1	Δ	29
subsidaries	_					-
Net Income	<u>2,965</u>	<u>1.9</u>	<u>3,077</u>	<u>2.0</u>	Δ	<u>111</u>

# **Consolidated Statement of Income**

[Post-amendment]

						• •
	FY200 (Apr 1,20		FY200		Change	
Account	(Apr 1,20 - Mar 31,2		(Apr 1,20) - Mar 31,2		previ peri	
	Amount	Ratio	Amount	Ratio	Amo	
		%		%		
I Net sales	157,462	100	153,624	100		3,838
II Cost of sales	106,554	<u>67.7</u>	<u>103,663</u>	<u>67.5</u>		2,891
Gross Profit	<u>50,907</u>	<u>32.3</u>	<u>49,960</u>	<u>32.5</u>		<u>946</u>
III Selling, general and administrative expenses	45,817	29.1	44,149	<u>28.7</u>		1,667
Operating Income	<u>5,090</u>	<u>3.2</u>	<u>5,811</u>	<u>3.8</u>	<u> </u>	<u>720</u>
IV Non-operating Income	1,556	1.0	1,177	<u>0.7</u>		379
Interest and dividend income	331		253			78
Others	1,225		924			300
V Non-operating Expenses	2,787	1.7	2,459	1.6		327
Interest expenses	1,406		1,749		Δ	343
Others	1,381		709			671
Ordinary Income	<u>3,859</u>	<u>2.5</u>	<u>4,529</u>	<u>2.9</u>	Δ	<u>669</u>
VI Extraordinary Gains	841	0.5	553	0.4		287
Gain on sale and disposal of plant and equipment	69		54			15
Gain on sale of investment securities	310		62			248
Gain on sale of credit business	461		_			461
Gain on sale of leasing business	_		341		Δ	341
Gain on insurance claim	_		94		Δ	94
VII Extraordinary Losses	1,069	0.7	1,400	0.9	Δ	330
Loss on sale and disposal of property,	347		473		Δ	126
plant and equipment						
Transfer to allowance for doubtful accounts	475		566		Δ	91
Loss on bad debt	65		44			21
Write-down of land for sale	13		245		Δ	231
Others	166		69			97
Income before income taxes	<u>3,632</u>	<u>2.3</u>	<u>3,683</u>	<u>2.4</u>	Δ	<u>50</u>
and minority interests	0 = 10		0.000			0.10
Income taxes	2,516	1.6	2,298	1.5		218
Income taxes, deferred	<u>∆ 291</u>	<u>∆ 0.2</u>	<u>∆</u> <u>880</u>	<u>∆ 0.6</u>		<u>588</u>
Minority interests in consolidated	28	0.0	58	0.1	Δ	29
subsidaries	4 070		0.000		•	007
Net Income	<u>1,378</u>	<u>0.9</u>	<u>2,206</u>	<u>1.4</u>		<u>827</u>

## **Consolidated Statement of Surplus**

## [Pre-amendment]

			(1111110115	or yon,
Account	FY2004 (Apr 1,2004 - Mar 31,2005)	FY2003 (Apr 1,2003 - Mar 31,2004)		je from s period
(Capital Surplus)				
I Balance of capital surplus at beginning of the year	11,645	11,599		45
II Increase in capital surplus	19	45	Δ	26
Gain on disposal of treasury stock	19	45	Δ	26
III Balance of capital surplus at end of the year	11,664	11,645		19
(Retained Earnings)				
I Balance of retained earnings at beginning of the year	<u>4,519</u>	1,442		<u>3,077</u>
II Increase in retained earnings	<u>2,965</u>	<u>3,077</u>	$\underline{\Delta}$	<u>111</u>
Net income	<u>2,965</u>	<u>3,077</u>	Δ	<u>111</u>
III Decrease in retained earnings	655	_		655
Cash devidents	655	_		655
IV Balance of retained earnings at end of the year	<u>6,829</u>	<u>4,519</u>		<u>2,310</u>

## **Consolidated Statement of Surplus**

## [Psot-amendment]

Account	FY2004 (Apr 1,2004 - Mar 31,2005)	FY2003 (Apr 1,2003 - Mar 31,2004)		ge from s period
(Capital Surplus)				
I Balance of capital surplus at beginning of the year	11,645	11,599		45
II Increase in capital surplus	19	45	Δ	26
Gain on disposal of treasury stock	. 19	45	Δ	26
III Balance of capital surplus at end of the year	11,664	11,645		19
(Retained Earnings)				
Balance of retained earnings at beginning of the year	<u>3,648</u>	1,442		<u>2,206</u>
II Increase in retained earnings	<u>1,378</u>	<u>2,206</u>	$\underline{\Delta}$	<u>827</u>
Net income	<u>1,378</u>	<u>2,206</u>	$\underline{\Delta}$	<u>827</u>
III Decrease in retained earnings	655	-		655
Cash devidents	655	-		655
IV Balance of retained earnings at end of the year	<u>4,372</u>	<u>3,648</u>		<u>723</u>

# Consolidated Statement of Cash Flows [Pre-amendment]

Ē	e-amendment]			(millions of yen)
		FY2004	FY2003	
1	Account	(Apr 1, 2004	(Apr 1, 2003	Change from
		- Mar 31, 2005)	- Mar 31, 2004)	previous period
	Cash Flows from Operating Activities	War 01, 2000)	Mar 01, 2001)	
	Cash Flows from Operating Activities			- / -
	Income before income taxes and minority interests	<u>5,058</u>	<u>4,245</u>	<u>813</u>
	Depreciation and amortization	4,167	4,483	△ 315
	Amortization of consolidated adjustment account	$\triangle$ 224	△ 193	$\triangle$ 30
	Increase in reserve for retirement benefits	$\triangle$ 307	310	△ 618
	Loss (gain) on sales of investment securities		$\triangle$ 62	$\triangle$ 248
	Interest and dividend income	△ 331	$\triangle$ 253	△ 78
	Gain(loss) on insurance claim	4.070	$\triangle$ 94	94
	Interest expenses	1,276	1,620	$\triangle$ 343
	Effect of exchange rate changes	△ 61 277	△ 109 419	47 △ 141
	Loss on sales of tangible and intangible fixed assets Gain on sale of credit business	$\triangle$ 461	419	△ 141 △ 461
	Gain on sale of leasing business	∆ 401	 ∆ 341	341
	Decrease(increase) in notes and accounts receivable	△ 926	309	$\triangle$ 1,236
	Decrease(increase) in notes and accounts receivable		1,141	$\frac{\Delta}{\Delta} \frac{3,071}{3,071}$
	Increase in notes and accounts payable	<u>4,555</u>	2,516	<u>2,038</u>
	Others	4,555 △ 884	832	△ 1,716
	Subtotal	<u>9,898</u>	14,824	<u> </u>
	Interest and dividends received	332	254	78
	Procceds from insurance claim	_	152	△ 152
	Interest paid	△ 1,299	△ 1,771	471
	Income taxes paid	△ 2,581	△ 1,090	△ 1,490
	Net cash provided by (used in) operating activities	<u>6,350</u>	12,368	<u>∆</u> <u>6,018</u>
lu -	Cash Flows from Investing Activities			
	Payments for purchases of short-term securities	Δ 11	△ 34	23
	Proceeds from sale of short-term securities	258	260	Δ 2
	Payments for purchases of tangible and intangible fixed assets	<u>∆</u> <u>5,411</u>	△ 5,080	<u>∆</u> <u>331</u>
	Proceeds from sale of tangible and intangible fixed assets	1,291	894	396
	Proceeds from sale of credit business Proceeds from sale of leasing business	10,409	767	10,409 △ 767
	Payments for purchase of investment securities	△ 588	$\triangle$ 79	$\triangle$ 508
	Proceeds from sale of investment securities	554	106	
	Net decrease in long-term loans			447
	tor decreace in forig torrited to	51	71	447 △ 20
	Net decrease in time deposits	2,037	71 8,988	△ 20 △ 6,951
	Net decrease in time deposits Others	2,037 166	71 8,988 △ 262	△ 20 △ 6,951 428
	Net decrease in time deposits Others <b>Net cash used in investing activities</b>	2,037	71 8,988	△ 20 △ 6,951
	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b>	2,037 166 <b>8,758</b>	71 8,988 <u>△ 262</u> <b>5,633</b>	△ 20 △ 6,951 <u>428</u> <b>3,124</b>
	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings	2,037 166 <u>8,758</u> △ 18,970	71 8,988 <u>∠ 262</u> <b>5,633</b> △ 33,178	△ 20 △ 6,951 428 <b>3,124</b> 14,208
	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt	2,037 166 <b>8,758</b> △ 18,970 4,036	71 8,988 △ 262 <b>5,633</b> △ 33,178 26,690	<ul> <li>△ 20</li> <li>△ 6,951</li> <li>428</li> <li><b>3,124</b></li> <li>14,208</li> <li>△ 22,653</li> </ul>
111	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt	2,037 166 <u>8,758</u> △ 18,970	71 8,988 <u>∠ 262</u> <b>5,633</b> △ 33,178	△ 20 △ 6,951 <u>428</u> <u><b>3,124</b></u> 14,208
III	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued	2,037 166 <b>8,758</b> △ 18,970 4,036	71 8,988 △ 262 <b>5,633</b> △ 33,178 26,690	<ul> <li>△ 20</li> <li>△ 6,951</li> <li>428</li> <li><b>3,124</b></li> <li>14,208</li> <li>△ 22,653</li> </ul>
Ш	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds	2,037 166 <b>8,758</b> △ 18,970 4,036 △ 12,244 10,000 △ 40	71 8,988 △ 262 <b>5,633</b> △ 33,178 26,690 △ 11,398 420 △ 8,000	<ul> <li>△ 20</li> <li>△ 6,951</li> <li>428</li> <li>3,124</li> <li>14,208</li> <li>△ 22,653</li> <li>△ 845</li> <li>9,580</li> <li>7,960</li> </ul>
111	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds Payments for purchases of treasury stock	2,037 166 <b>8,758</b> △ 18,970 4,036 △ 12,244 10,000	71 8,988 <u>262</u> <b>5,633</b> △ 33,178 26,690 △ 11,398 420	<ul> <li>△ 20</li> <li>△ 6,951</li> <li>428</li> <li>3,124</li> <li>14,208</li> <li>△ 22,653</li> <li>△ 845</li> <li>9,580</li> <li>7,960</li> <li>672</li> </ul>
111	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds	2,037 166 <b>8,758</b> △ 18,970 4,036 △ 12,244 10,000 △ 40	71 8,988 △ 262 <b>5,633</b> △ 33,178 26,690 △ 11,398 420 △ 8,000	<ul> <li>△ 20</li> <li>△ 6,951</li> <li>428</li> <li>3,124</li> <li>14,208</li> <li>△ 22,653</li> <li>△ 845</li> <li>9,580</li> <li>7,960</li> </ul>
111	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds Payments for purchases of treasury stock Proceeds from sale of treasury stock	$\begin{array}{c} 2,037\\ 166\\ \hline 8,758\\ \hline 4,036\\ \bigtriangleup 12,244\\ 10,000\\ \bigtriangleup 40\\ \bigtriangleup 562\\ \end{array}$	71 8,988 △ 262 <b>5,633</b> △ 33,178 26,690 △ 11,398 420 △ 8,000 △ 1,235	<ul> <li>△ 20</li> <li>△ 6,951</li> <li>428</li> <li>3,124</li> <li>14,208</li> <li>△ 22,653</li> <li>△ 845</li> <li>9,580</li> <li>7,960</li> <li>672</li> <li>△ 16</li> </ul>
111	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds Payments for purchases of treasury stock Proceeds from sale of treasury stock Payment of dividends Others	$\begin{array}{c} 2,037\\ 166\\ \hline 8,758\\ \hline \\ & 4,036\\ \hline \\ & 4,036\\ \hline \\ & 12,244\\ 10,000\\ \hline \\ & 40\\ \hline \\ & 562\\ \hline \\ & 49\\ \end{array}$	71 8,988 △ 262 <b>5,633</b> △ 33,178 26,690 △ 11,398 420 △ 8,000 △ 1,235	$\begin{array}{c c} \triangle & 20 \\ \triangle & 6,951 \\ & 428 \end{array}$ $\begin{array}{c} 3,124 \end{array}$ $14,208 \\ \triangle & 22,653 \\ \triangle & 845 \\ & 9,580 \\ & 7,960 \\ & 672 \\ \triangle & 16 \end{array}$
111	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds Payments for purchases of treasury stock Proceeds from sale of treasury stock Payment of dividends Others <b>Net cash used in financing activities</b>	$\begin{array}{c} 2,037\\ 166\\ \hline 8,758\\ \hline \\ & 4,036\\ & 4,036\\ & 12,244\\ & 10,000\\ & & 40\\ & & 562\\ & & 49\\ & & & 655\\ \end{array}$	71 8,988 262 <b>5,633</b> △ 33,178 26,690 △ 11,398 420 △ 8,000 △ 1,235 66 —	$\begin{array}{c c} \triangle & 20 \\ \triangle & 6,951 \\ & 428 \end{array}$ $\begin{array}{c} 3,124 \end{array}$ $14,208 \\ \triangle & 22,653 \\ \triangle & 845 \\ & 9,580 \\ & 7,960 \\ & 672 \\ \triangle & 16 \end{array}$
111	Net decrease in time deposits Others Net cash used in investing activities Cash Flows from Financing Activities Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds Payments for purchases of treasury stock Proceeds from sale of treasury stock Proceeds from sale of treasury stock Payment of dividends Others Net cash used in financing activities Effect of Exchange rate Changes on Cash and	2,037 166 <b>8,758</b> △ 18,970 4,036 △ 12,244 10,000 △ 40 △ 562 49 △ 655 △ 3 △ 18,390	71 8,988 △ 262 5,633 △ 33,178 26,690 △ 11,398 420 △ 8,000 △ 1,235 66 — △ 3 ▲ 26,639	$\begin{array}{c c} \triangle & 20 \\ \triangle & 6,951 \\ 428 \\ \hline 3,124 \\ $
III IV	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds Payments for purchases of treasury stock Proceeds from sale of treasury stock Proceeds from sale of treasury stock Payment of dividends Others <b>Net cash used in financing activities</b> <b>Effect of Exchange rate Changes on Cash and</b> <b>Cash Equivalents</b>	$\begin{array}{r} 2,037\\ 166\\ \hline 8,758\\ \hline \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	71 8,988 △ 262 5,633 △ 33,178 26,690 △ 11,398 420 △ 8,000 △ 1,235 66 — △ 3 △ 26,639 101	$\begin{array}{c c} \triangle & 20 \\ \triangle & 6,951 \\ 428 \\ \hline 3,124 \\ $
	Net decrease in time deposits Others Net cash used in investing activities Cash Flows from Financing Activities Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds Payments for purchases of treasury stock Proceeds from sale of treasury stock Proceeds from sale of treasury stock Payment of dividends Others Net cash used in financing activities Effect of Exchange rate Changes on Cash and Cash Equivalents Net Decrease in Cash and Cash Equivalents	$\begin{array}{r} 2,037\\ 166\\ \hline 8,758\\ \hline 4,036\\ \triangle 12,244\\ 10,000\\ \triangle 40\\ \triangle 562\\ 49\\ \triangle 655\\ \triangle 3\\ \hline \Delta 18,390\\ \hline 55\\ \hline \triangle 3,226\\ \end{array}$	71 8,988 △ 262 5,633 △ 33,178 26,690 △ 11,398 420 △ 8,000 △ 1,235 66 — △ 3 △ 26,639 101 △ 8,535	$\begin{array}{c c} \triangle & 20 \\ \triangle & 6,951 \\ 428 \\ \hline & & & \\ & $
III I∨ ∨ ∨I	Net decrease in time deposits Others <b>Net cash used in investing activities</b> <b>Cash Flows from Financing Activities</b> Net decrease in short-term borrowings Proceeds from long-term debt Repayments of long-term debt Proceeds from bonds issued Redemption of bonds Payments for purchases of treasury stock Proceeds from sale of treasury stock Proceeds from sale of treasury stock Payment of dividends Others <b>Net cash used in financing activities</b> <b>Effect of Exchange rate Changes on Cash and</b> <b>Cash Equivalents</b>	$\begin{array}{r} 2,037\\ 166\\ \hline 8,758\\ \hline \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	71 8,988 △ 262 5,633 △ 33,178 26,690 △ 11,398 420 △ 8,000 △ 1,235 66 — △ 3 △ 26,639 101	$\begin{array}{c c} \triangle & 20 \\ \triangle & 6,951 \\ 428 \\ \hline 3,124 \\ $

(millions of yen)

# **Consolidated Statement of Cash Flows**

## [Post-amendment]

Ē		FY2004	FY2003	
	Account	(Apr 1, 2004	(Apr 1, 2003	Change from
		- Mar 31, 2005)	- Mar 31, 2004)	previous period
h	Cash Flows from Operating Activities			
ľ	Income before income taxes and minority interests	2 622	2 692	A 50
	Depreciation and amortization	<u>3,632</u> 4,167	<u>3,683</u> 4,483	$\frac{\Delta}{\Delta}$ $\frac{50}{315}$
	Amortization of consolidated adjustment account	$\triangle 224$	$\triangle 193$	$\triangle$ 30
	Increase in reserve for retirement benefits	$\triangle$ 224 $\triangle$ 307	310	$\triangle$ 618
	Loss (gain) on sales of investment securities	$\triangle$ 310	$\triangle$ 62	$\triangle$ 248
	Interest and dividend income	$\triangle$ 331	$\triangle$ 253	$\triangle$ 78
	Gain(loss) on insurance claim	_ 001	$\triangle$ 94	94
	Interest expenses	1,276	1,620	△ 343
	Effect of exchange rate changes	Δ 61	△ 109	47
	Loss on sales of tangible and intangible fixed assets	277	419	△ 141
	Gain on sale of credit business	△ 461	—	△ 461
	Gain on sale of leasing business	—	△ 341	341
	Decrease(increase) in notes and accounts receivable	△ 926	309	△ 1,236
	Decrease(increase)in inventories	<u>∆ 550</u>	<u>1,703</u>	<u>∆</u> <u>2,254</u>
	Increase in notes and accounts payable	4,555	2,516	2,038
	Others	△ 884	832	△ 1,716
	Subtotal Interest and dividends received	<u>9,851</u>	14,824	<u>∆</u> <u>4,973</u>
		332	254	78
	Procceds from insurance claim Interest paid	 △ 1,299	152 △ 1,771	△ 152 471
	Income taxes paid	△ 1,299 △ 2,581	$\Delta 1,771$ $\Delta 1,090$	△ 1,490
	Net cash provided by (used in) operating activities	<u>6,303</u>	12,368	<u><u> </u></u>
		0,303	12,300	
111	Cash Flows from Investing Activities			
	Payments for purchases of short-term securities	Δ 11	$\triangle$ 34	23
	Proceeds from sale of short-term securities	258	260	$\triangle$ 2
	Payments for purchases of tangible and intangible fixed assets Proceeds from sale of tangible and intangible fixed assets	<u>∆</u> <u>5,364</u> 1,291	△ 5,080 894	<u>∆</u> <u>284</u> 396
	Proceeds from sale of credit business	10,409	094	10,409
	Proceeds from sale of leasing business	-	767	$\triangle$ 767
	Payments for purchase of investment securities	$\triangle$ 588	Δ 79	$\triangle$ 508
	Proceeds from sale of investment securities	554	106	447
	Net decrease in long-term loans	51	71	$\triangle$ 20
	Net decrease in time deposits Others	2,037 166	8,988 ∆ 262	∆ 6,951 428
	Net cash used in investing activities	8,805	5,633	<u>420</u> <u>3,171</u>
lm	Cash Flows from Financing Activities	0,000	0,000	<u>0,171</u>
l	Net decrease in short-term borrowings	△ 18,970	△ 33,178	14,208
	Proceeds from long-term debt	4,036	26,690	△ 22,653
	Repayments of long-term debt			
		△ 12,244	△ 11,398	△ 845
	Proceeds from bonds issued	10,000	420	9,580
	Redemption of bonds Payments for purchases of treasury stock	$\triangle$ 40 $\triangle$ 562	$\triangle$ 8,000 $\triangle$ 1.225	7,960
		_ 002	△ 1,235	672
	Proceeds from sale of treasury stock	49	66	
	Payment of dividends	$\triangle$ 655	-	$\triangle$ 655
	Others Net cash used in financing activities		<u> </u>	
	•	△ 18,390	△ 20,039	8,249
μv	Effect of Exchange rate Changes on Cash and Cash Equivalents	55	101	△ 45
V	Net Decrease in Cash and Cash Equivalents	∧ <u>,</u> , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	△ 8,535	E 200
-	Cash and Cash Equivalents at beginning of Year	△ 3,226	-	5,309
		11,029	19,565	△ 8,535
<b>IN</b>	Cash and Cash Equivalents at End of Year	7,803	11,029	△ 3,226

## (Tax Effect Accounting)

# [Pre-amendment]

1. Itemized basis of deferred tax assets and deferred tax liabilities

	FY2004	FY2003
(Deferred tax assets)		
Accrued retirement benefits for employee	<u>697</u> million yen	<u>667</u> million yen
Accrued bonuses	<u>507</u>	<u>424</u>
Unrealized gains on sales of inventories	<u>1,195</u>	<u>925</u>
Other	<u>224</u>	<u>167</u>
Offset to deferred tax liabilities	<u>∆ 21</u>	<u>∆ 104</u>
Net deferred tax assets	<u>2,603</u>	<u>2,080</u>

(Deferred tax liabilities)		
Deferred gain on sale of properties	175 million yen	187 million yen
Net unrealized holding gain on securities	1,307	1,057
Other	<u>98</u>	<u>98</u>
Offset to deferred tax assets	<u>∆ 21</u>	<u>△ 104</u>
Net deferred tax assets	<u>1,559</u>	<u>1,239</u>

## (Tax Effect Accounting) [Post-amendment]

1. Itemized basis of deferred tax assets and deferred tax liabilities

	FY2004	FY2003
(Deferred tax assets)		
Accrued retirement benefits for employee	647 million yen	<u>618</u> million yen
Accrued bonuses	<u>314</u>	<u>287</u>
Unrealized gains on sales of inventories	<u>1,130</u>	<u>868</u>
Other	<u>382</u>	<u>136</u>
Offset to deferred tax liabilities	<u>∆</u> <u>175</u>	<u>∆ 55</u>
Net deferred tax assets	<u>2,298</u>	<u>1,854</u>

(Deferred tax liabilities)		
Deferred gain on sale of properties	175 million yen	187 million yen
Net unrealized holding gain on securities	1,307	1,057
Other	<u>415</u>	<u>131</u>
Offset to deferred tax assets	<u>∆</u> <u>175</u>	<u>△ 55</u>
Net deferred tax assets	<u>1,722</u>	<u>1,321</u>