

## Consolidated Financial Results for the Three Months Ended March 31, 2021 [Japanese GAAP]

May 13, 2021

Company name: ISEKI&CO., LTD. Stock exchange listing: Tokyo

Code number: 6310

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,President and Representative Director ,General Manager of Financial Depertment

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Scheduled date of filing quarterly securities report: May 13, 2021

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes(for institutional inevestors and analysts)

(Amounts of less than one million yen are rounded down)

## 1. Consolidated Financial Results for the Three Months Ended March 31, 2021 (January 01, 2021 to March 31, 2021)

(1) Consolidated Operating Results

(1) Consolidated Operating Re	Consolidated Operating Results (% indicates changes from the previous corresponding parts)					nding period.)		
	Net sales		Operating	Operating Income Ordinary Income		Profit(Loss) at	tributable	
	INCI Sales	·	Operating income		Ordinary income		to owners of	f parent
Three months ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2021	40,495	26.7	1,478	-	2,128	-	1,929	-
March 31, 2020	31,960	(4.2)	(1,105)	-	(1,281)	-	(465)	-

(Note) Comprehensive income: Three months ended March 31, 2021: 2,475 million Three months ended March 31, 2020: (1,319) million [ -%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
March 31, 2021	85.37	85.31
March 31, 2020	(20.58)	-

## (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of	Million yen	Million yen	%	Yen
March 31, 2021	193,924	64,890	32.6	2,792.25
December 31, 2020	187,428	62,419	32.4	2,683.14

(Reference) Equity: As of March 31, 2021: 63,123 million As of December 31, 2020: 60,657 million

## 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2020	-	-	-	-	-
Fiscal year ending December 31, 2021	-				
Fiscal year ending December 31, 2021					
(Forecast)		-	-	-	-

(Note) Revision to the forecast for dividends announced most recently: No

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The dividend forecast for the fiscal year ending December 31, 2021 is undecided.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2021(January 01, 2021 to December 31, 2021)

(% indicates changes from the previous corresponding period.)

	Net s	ales	Operatin	g Income	Ordinar	y Income	Profit attribu		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	153,500	2.8	3,600	72.7	3,500	105.6	2,400	-	106.18

(Note) Revision to the financial results forecast announced most recently: No

*	N	otes
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(1) Changes in significant subsidiaries during the three months ended March 31, 2021

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name: )
Exclusion: - (Company name: )

- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: No
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
  - 1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2021: 22,984,993 shares December 31, 2020: 22,984,993 shares

2) Total number of treasury shares at the end of the period:

March 31, 2021: 378,199 shares December 31, 2020: 378,173 shares

3) Average number of shares during the period:

Three months ended March 31, 2021: 22,606,805 shares
Three months ended March 31, 2020: 22,597,166 shares

		(Million yen)
	As of December 31,2020	As of March 31,2021
Assets		
Current assets		
Cash and deposits	10,787	9,042
Notes and accounts receivable - trade	21,780	28,992
Merchandise and finished goods	43,881	45,879
Work in process	6,775	6,434
Raw materials and supplies	1,189	1,160
Other	5,599	4,656
Allowance for doubtful accounts	(35)	(58)
Total current assets	89,979	96,106
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	25,212	25,054
Land	44,690	44,639
Other, net	16,384	16,130
Total property, plant and equipment	86,287	85,825
Intangible assets	1,967	2,094
Investments and other assets		
Investment securities	4,609	5,142
Other	4,721	4,868
Allowance for doubtful accounts	(136)	(112)
Total investments and other assets	9,193	9,898
Total non-current assets	97,449	97,817
Total assets	187,428	193,924

	As of December 31,2020	As of March 31,2021
Liabilities		
Current liabilities		
Notes and accounts payable - trade	20,206	23,451
Electronically recorded obligations - operating	16,666	16,651
Short-term loans payable	29,781	34,374
Current portion of long-term loans payable	7,679	5,731
Income taxes payable	438	276
Provision for bonuses	425	846
Other	10,950	9,478
Total current liabilities	86,147	90,810
Non-current liabilities		
Long-term loans payable	24,114	23,181
Deferred tax liabilities for land revaluation	4,097	4,097
Provision for retirement benefits for directors	145	146
Net defend benefit liability	3,144	3,132
Asset retirement obligations	322	322
Other	7,036	7,343
Total non-current liabilities	38,861	38,224
Total liabilities	125,009	129,034
Net assets		
Shareholders' equity		
Share capital	23,344	23,344
Capital surplus	13,449	13,449
Retained earnings	14,493	16,423
Treasury shares	(941)	(941)
Total shareholders' equity	50,346	52,276
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(91)	307
Deferred gains or losses on hedges	(2)	3
Revaluation reserve for land	8,835	8,835
Foreign currency translation adjustment	588	731
Remeasurements of defined benefit plans	980	969
Total accumulated other comprehensive income	10,310	10,847
Subscription rights to shares	37	37
Non-controlling interests	1,724	1,728
Total net assets	62,419	64,890
Total liabilities and net assets	187,428	193,924

Net sales         31,960         40,495           Cost of sales         22,936         28,710           Gross profit         9,024         11,784           Selling, general and administrative expenses         10,129         0,306           Operating profit (loss)         11,105         1,788           Operating profit (loss)         10,129         36           Non-operating income         59         36           Dividend income         16         13           Foreign exchange gains         2         28           Settlement received         6         40           Other         16         178           Total non-operating income         241         90           Non-operating expenses         153         154           Interest expenses         153         5           Interest expenses         153         2           Other         10         96 <tr< th=""><th></th><th></th><th>(Million yen)</th></tr<>			(Million yen)
Cost of sales         22,936         28,710           Gross profit         9,024         11,784           Selling, general and administrative expenses         10,129         10,306           Operating profit (loss)         (1,105)         1,478           Non-operating income         59         36           Dividend income         16         13           Foreign exchange gains         -         252           Share of profit of entities accounted for using equity method         166         178           Settlement received         -         401           Other         166         178           Total non-operating income         241         90           Non-operating expenses         153         154           Interest expenses         153         154           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Other         100         96           Total non-operating expenses         5         18           Again on sales of non-current assets         5 <td< th=""><th></th><th></th><th></th></td<>			
Gross profit         9,024         11,784           Selling, general and administrative expenses         10,129         10,306           Operating profit (loss)         (1,105)         1,478           Non-operating income         1         1           Interest income         59         36           Dividend income         16         13           Foreign exchange gains         -         252           Share of profit of entities accounted for using equity method         -         401           Other         166         178           Total non-operating income         241         901           Non-operating expenses         153         154           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100 sos of entities accounted for using equity method         96         -           Other         100 so fentities accounted for using equity method         100         96           Other         100 so fentities accounted for using equity method         10         2           Other         100 so fentities accounted for using equity for the profit (loss)         1,281         2,12           Extraordinary profit (loss)<	Net sales	31,960	40,495
Selling, general and administrative expenses         10,129         10,306           Operating profit (loss)         (1,105)         1,478           Non-operating income	Cost of sales	22,936	28,710
Operating profit (loss)         (1,105)         1,478           Non-operating income         59         36           Dividend income         16         13           Foreign exchange gains         -         252           Share of profit of entities accounted for using equity method         -         401           Settlement received         -         401           Other         166         178           Total non-operating income         241         901           Non-operating expenses         153         154           Interest expenses         92         -           Interest expenses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         5         18           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         3         5         <	Gross profit	9,024	11,784
Non-operating income         59         36           Dividend income         16         13           Foreign exchange gains         -         252           Share of profit of entities accounted for using equity method         -         401           Settlement received         -         401           Other         166         178           Total non-operating income         241         901           Non-operating expenses         153         154           Interest expenses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         123         -           Extraordinary income         129         18           Extraordinary income         129         18           Extraordinary income         32         55           Impairment loss         3         5           Impairment loss<	Selling, general and administrative expenses	10,129	10,306
Interest income         59         36           Dividend income         16         13           Foreign exchange gains         -         252           Share of profit of entities accounted for using equity method         -         401           Other         16         178           Settlement received         -         401           Other         166         178           Total non-operating income         241         901           Non-operating expenses         153         154           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Ordinary profit (loss)         5         18           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         3         5           Loss on sales and retirement of non-current assets         3         5	Operating profit (loss)	(1,105)	1,478
Dividend income         16         13           Foreign exchange gains         -         252           Share of profit of entities accounted for using equity method         -         18           Settlement received         -         401           Other         166         178           Total non-operating income         241         901           Non-operating expenses         -         416         15           Interest expenses         153         154           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         123         -           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         32         55           Impairment loss         3         5         18           Cation on sales and retirement of non-current assets         32         55           Impairment lo	Non-operating income		
Foreign exchange gains         -         252           Share of profit of entities accounted for using equity method         -         18           Settlement received         -         401           Other         166         178           Total non-operating income         241         901           Non-operating expenses         153         154           Foreign exchange losses         92         -           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         123         -           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         32         88 </td <td>Interest income</td> <td>59</td> <td>36</td>	Interest income	59	36
Share of profit of entities accounted for using equity method         -         18           Settlement received         -         401           Other         166         178           Total non-operating income         241         901           Non-operating expenses         153         154           Interest expenses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         123         -           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,08           Profit (loss) before income taxes         (1,183)         2,08           Income taxes - deferred	Dividend income	16	13
method         -         16           Settlement received         -         401           Other         166         178           Total non-operating income         241         901           Non-operating expenses         -         401           Interest expenses         153         154           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         123         -           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         3         5         18           Loss on sales and retirement of non-current assets         3         2         55           Impairment loss         -         33         3         55           Impairment loss         -         33         3         68           <	Foreign exchange gains	-	252
Other         166         178           Total non-operating income         241         901           Non-operating expenses         153         154           Interest expenses         153         154           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         5         18           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         3         5           Loss on sales and retirement of non-current assets         32         55           Impairment loss         -         33           Total extraordinary losses         3         5           Impairment loss         -         33           Total extraordinary losses         1         3           Profit (loss) before income taxes         (1,183)         2,058		-	18
Total non-operating income         241         901           Non-operating expenses         153         154           Interest expenses         153         154           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         5         18           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         3         5           Profit (loss) before income taxes         (1,183)         2,058           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss) attributable to non-controlling in	Settlement received	-	401
Non-operating expenses         153         154           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         5         18           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Other	166	178
Interest expenses         153         154           Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         5         18           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss) attributable to non-controlling interests         (20	Total non-operating income	241	901
Foreign exchange losses         92         -           Share of loss of entities accounted for using equity method         70         -           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         5         18           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Non-operating expenses		
Share of loss of entities accounted for using equity method         70	Interest expenses	153	154
method         70           Other         100         96           Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         30         18           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss) attributable to non-controlling interests         (20)         4		92	-
Total non-operating expenses         417         251           Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         Sain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         Loss on sales and retirement of non-current assets         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4		70	-
Ordinary profit (loss)         (1,281)         2,128           Extraordinary income         3         18           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Other	100	96
Extraordinary income           Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Total non-operating expenses	417	251
Gain on sales of non-current assets         5         18           Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         -         32           Loss on sales and retirement of non-current assets         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Ordinary profit (loss)	(1,281)	2,128
Gain on change in equity         123         -           Total extraordinary income         129         18           Extraordinary losses         Uses on sales and retirement of non-current assets         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Extraordinary income		
Total extraordinary income         129         18           Extraordinary losses         Extraordinary losses           Loss on sales and retirement of non-current assets         32         55           Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Gain on sales of non-current assets	5	18
Extraordinary losses         Loss on sales and retirement of non-current assets       32       55         Impairment loss       -       33         Total extraordinary losses       32       88         Profit (loss) before income taxes       (1,183)       2,058         Income taxes - current       91       493         Income taxes - deferred       (789)       (369)         Total income taxes       (697)       124         Profit (loss)       (485)       1,934         Profit (loss) attributable to non-controlling interests       (20)       4	Gain on change in equity	123	-
Loss on sales and retirement of non-current assets       32       55         Impairment loss       -       33         Total extraordinary losses       32       88         Profit (loss) before income taxes       (1,183)       2,058         Income taxes - current       91       493         Income taxes - deferred       (789)       (369)         Total income taxes       (697)       124         Profit (loss)       (485)       1,934         Profit (loss) attributable to non-controlling interests       (20)       4	Total extraordinary income	129	18
Impairment loss         -         33           Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Extraordinary losses		
Total extraordinary losses         32         88           Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Loss on sales and retirement of non-current assets	32	55
Profit (loss) before income taxes         (1,183)         2,058           Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Impairment loss	-	33
Income taxes - current         91         493           Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Total extraordinary losses	32	88
Income taxes - deferred         (789)         (369)           Total income taxes         (697)         124           Profit (loss)         (485)         1,934           Profit (loss) attributable to non-controlling interests         (20)         4	Profit (loss) before income taxes	(1,183)	2,058
Total income taxes(697)124Profit (loss)(485)1,934Profit (loss) attributable to non-controlling interests(20)4	Income taxes - current	91	493
Profit (loss)(485)1,934Profit (loss) attributable to non-controlling interests(20)4	Income taxes - deferred	(789)	(369)
Profit (loss) attributable to non-controlling interests (20) 4	Total income taxes	(697)	124
	Profit (loss)	(485)	1,934
Profit (loss) attributable to owners of parent (465) 1,929	Profit (loss) attributable to non-controlling interests	(20)	4
	Profit (loss) attributable to owners of parent	(465)	1,929

		(Million yen)
	For the three months ended March 31,2020	For the three months ended March 31,2021
Profit (loss)	(485)	1,934
Other comprehensive income		
Valuation difference on available-for-sale securities	(751)	399
Deferred gains or losses on hedges	(1)	5
Foreign currency translation adjustment	30	129
Remeasurements of defined benefit plans, net of tax	(0)	(10)
Share of other comprehensive income of entities accounted for using equity method	(111)	16
Total other comprehensive income	(834)	541
Comprehensive income	(1,319)	2,475
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	(1,298)	2,466
Comprehensive income attributable to non-controlling interests	(21)	8