

November 9, 2012

Name of listed company:	ISEKI & CO., LTD.		Stock Exchange Listing:	Tokyo
Company Code:	6310	(URL <a href="http://www.iseki.co.jp">http://www.iseki.co.jp</a> )		
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Date of Submission of Quarterly Report				November 9, 2012
Scheduled Date to Commence Dividend Payment				-
Supplementary information for quarterly financial information				Yes
Quarterly financial results briefing				Yes (For institutional investors, analysts)

**Summary Announcement of Consolidated Financial Results**  
**for the Six Months Ended September 30, 2012 [Japanese GAAP](Consolidated)**

**I. Financial Results for the Six Months Ended September 30, 2012 (April 1, 2012 – September 30, 2012)**

**A. Results of operations**

(Rounded down to millions of yen, % indicates changes from the previous period)

	Six Months Ended September 30, 2012	%	Six Months Ended September 30, 2011	%
Net Sales	80,435	11.1	72,368	(4.0)
Operating Income	4,101	55.6	2,636	15.1
Ordinary Income	3,823	56.9	2,436	38.2
Net Income	3,034	67.8	1,809	-
Net Income per Share (yen)				
Non-diluted	13.21		7.87	
Fully Diluted	-		-	

(Note) Comprehensive income:

Second Quarter of FY Mar. 2013 ¥2,310 mil. (36.6%)    Second Quarter of FY Mar. 2012 ¥1,691 mil. (- %)

**B. Financial Position**

(Rounded down to millions of yen)

	September 30, 2012	March 31, 2012
Total Assets	176,975	172,554
Net Assets	60,154	58,189
Shareholders' Equity to Total Assets Ratio	33.1%	32.9%
Net Assets per Share (yen)	255.34	246.77

(Ref) Shareholders' equity:

Second Quarter of FY Mar. 2013 ¥58,665 mil.    FY ended Mar. 2012 ¥56,698 mil.

**II. Dividends**

(Recorded date)	Dividend per share (Yen)				
	End of 1Q	End of 2Q	End of 3Q	Year-end	Annual
FY ended March 2012	-	-	-	1.50	1.50
FY ending March 2013	-	-	-	-	-
FY ending March 2013 (forecast)	-	-	-	3.00	3.00

(Note) Revision from the most recently announced dividend forecast : Yes

### III. Forecast for the Fiscal Year Ending March 31, 2013 (April 1, 2012 – March 31, 2013)

(Rounded down to millions of yen, % indicates changes from the previous same period)

	Net sales	%	Operating income	%	Ordinary Income	%	Net income	%	Net income per share (yen)
Annual	153,000	5.3	5,500	30.0	4,800	23.1	3,200	17.3	13.93

(Note) Revision from the most recently announced performance forecast: Yes

#### \* Notes

- A. Change in important subsidiaries during the period (change in specified subsidiaries which accompanies a change in the range of consolidation): None
- B. Adoption of unique accounting method for preparing quarterly financial statements: None
- C. Change in accounting policy, change of estimation in accounting and modified restatement
  - 1) Change in accounting policy which accompanies revision of accounting standards: Yes
  - 2) Change in accounting policy other than No.1) : None
  - 3) Change of estimation in accounting : Yes
  - 4) Modified restatement : None

The above corresponds to Paragraph 5 of Article 10 of “Regulations Concerning the Terminology, Forms and Preparation Method of Quarterly Consolidated Financial Statements”. For details, please refer to page 5 of the attached document, [2.Matters Concerning Summary Information (Notes) (2) Change in accounting policy/change of estimation in accounting and modified restatement].

- D. Outstanding shares (Common shares)
  - 1) Outstanding shares as of the end of the period (Including treasury shares)
 

Second quarter of FY ending March 31, 2013	229,849,936 shares
FY ended March 31, 2012	229,849,936 shares
  - 2) Outstanding treasury shares as of the end of the period
 

Second quarter of FY ending March 31, 2013	93,665 shares
FY ended March 31, 2012	89,379 shares
  - 3) Average number of shares during the period (Quarterly cumulative period)
 

Second quarter of FY ending March 31, 2013	229,758,300 shares
Second quarter of FY ended March 31, 2012	229,773,157 shares

#### \* Statement regarding state of implementation of quarterly review procedure

The summary of quarterly financial results is exempted from the requirement of quarterly review procedure under the Financial Instruments and Exchange Act, and we have completed the review procedure of the quarterly financial statements at the time of disclosure.

#### \* Statement regarding proper use of financial performance forecasts and other notes

The forecast for operating results stated in this document has been produced based on information presently available and certain assumptions deemed reasonable. It is possible that in future actual results may differ from the anticipated figures for a variety of reasons. For assumed conditions of the business performance forecast and adequate use of the forecast, please refer to page 4 of the attached document, [1.Qualitative Information regarding quarterly financial results].

Content of the attached document

- 1. Qualitative Information regarding quarterly financial results .....4
  - (1) Qualitative information concerning the status of consolidated financial results .....4
  - (2) Qualitative information concerning the shifts in consolidated financial position .....5
  - (3) Qualitative information regarding performance forecast.....5
- 2. Matters concerning Summary Information (Notes) .....5
  - (1) Changes in important subsidiaries during the quarterly consolidated cumulative period...5
  - (2) Change in accounting policy/change of estimation and modified restatement .....5
- 3. Consolidated Quarterly Financial Statements.....6
  - (1) Consolidated Quarterly Balance Sheets .....6
  - (2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income.....8
    - Consolidated Quarterly Statements of Income.....8
    - Consolidated Quarterly Statements of Comprehensive Income .....9
  - (3) Quarterly Cash Flow Statement..... 10
  - (4) Notes regarding the Going Concern Assumption ..... 11
  - (5) Segment Information..... 11
  - (6) Notes in case there is a substantial change in the amount of shareholders' equity..... 11

## **1. Qualitative Information regarding quarterly consolidated financial results**

### **(1) Qualitative information concerning the status of consolidated financial results**

During the second quarter consolidated cumulative period under review, while the Japanese economy followed a pattern of gradual recovery mainly in capital investment and employment in the back of demand related to restoration from the Great East Japan Earthquake and others, regarding the future, there is a concern for negative impact on the global economy derived from issues of the public debt crisis on Europe.

Under these circumstances, the consolidated business performance of the ISEKI Group resulted as follows.

In the second quarter consolidated cumulative period under review, sales increased ¥8,066 million from the same period of the previous year, to ¥80,435 million (up 11.1%). Domestic sales increased ¥8,383 million to ¥69,444 million (up 13.7%). Overseas sales decreased ¥316 million to ¥10,990 million (down 2.8%). Operating income increased ¥1,464 million to ¥4,101 million (up 55.6%) mainly due to increased gross income by increased sales. Ordinary income increased ¥1,386 million to ¥3,823million (up 56.9%). Quarterly net income increased ¥1,225 million to ¥3,034 million (up 67.8%).

Financial results by segments are as follows:

#### 1) Agriculture related business

In the domestic market, sales increased on the back of an improved income for farmers due to the firmly established individual household income compensation system and recovery in the rice price. Demand related to restoration from the Great East Japan Earthquake also played a significant factor. Overseas sales as a whole decreased because of decreased orders received in the European market due to the recession. Sales in the Chinese market which had been delayed due to a delayed announcement of the subsidy policy were recovered in the 2<sup>nd</sup> quarter cumulative period to the level in line with the same period of the previous year.

The trend of sales by product is as follows.

(Domestic)

Sales of cultivating & mowing machinery (tractors, tillers, etc.) were ¥18,201 million (up 6.5% from the same period of the previous year), and sales of planting machinery (rice transplanters, vegetable transplanters) were ¥7,863 million (up 8.3%). Sales of harvesting and processing machinery (combine harvesters, etc.) were ¥7,676 million (up 20.1%). Sales of spare parts and farming implements were ¥16,555 million (up 5.7%). The other agriculture related sales (construction of facilities, etc.) were ¥19,075 million (up 30.8%).

(Overseas)

Sales of cultivating & mowing machinery (tractors, etc.) were ¥5,285 million (down 14.8% from the same period of the previous year), and sales of planting machinery (rice transplanters, etc.) were ¥4,190 million (up 0.9%). Sales of harvesting and processing machinery (combine harvesters, etc.) were ¥489 million (up 265.4%). Sales of spare parts and farming implements were ¥614 million (up 30.9%). The other agriculture related sales were ¥410 million (up 19.1%).

As a result, the segment sales remained at ¥80,362 million (up 11.2%).

#### 2) Other business

As other business, we engage in development/sales/operation of computer software. This segment sales stood at ¥72 million (down 7.9%).

## **(2) Qualitative information concerning the shifts in consolidated financial position**

As of the end of the second quarter consolidated cumulative period, total assets increased ¥4,421 million from the previous fiscal year end to ¥176,975 million. The main change was from a ¥1,716 million increase in cash and deposits, a ¥7,637 million increase in notes and accounts receivable-trade and a ¥3,410 million decrease in inventory assets. Total liabilities increased ¥2,456 million from the previous fiscal year end, mainly as a result of a ¥748 million increase in notes and accounts payable-trade and a ¥1,667 million increase in short-term and long-term loans payable. Net assets increased ¥1,964 from the previous fiscal year end mainly due to quarterly net income of ¥3,034 million and decrease in valuation difference on available-for-sale securities of ¥742 million.

## **(3) Qualitative information regarding consolidated performance forecast**

With regard to the business performance and dividend forecasts for the fiscal year ending March 31, 2013 announced on May 11, 2012, we have made revisions. With respect to the matters concerning revisions of the forecasted figures, please refer to “Notice on occurrence of variance between forecasts of business performance for the second quarter cumulative period of the fiscal year ending March 31, 2013 and actual results, and revision of forecasts of business performance and revision of the dividend forecast for the fiscal year ending March 31, 2013” announced today (November 9, 2012).

## **2. Matters concerning Summary Information (Notes)**

### **(1) Changes in important subsidiaries during the quarterly consolidated cumulative period**

There is no corresponding item.

### **(2) Change in the accounting policy/change of estimation in accounting and modified restatement**

(Change in the accounting policy that is hard to distinguish from change in estimate in accounting)

In accordance with the revision of the Corporate Tax Law, we have changed to the method of depreciation based on the revised Corporate Tax Law from the first quarter consolidated period under review with respect to tangible fixed assets acquired after April 1, 2012. Its effect on the profit and loss is negligible.

### 3. Consolidated Quarterly Financial Statements

#### (1) Consolidated Quarterly Balance Sheets

	(millions of yen)	
	FY2012	FY2013
	(as at Mar. 31, 2012)	(as at Sep.30, 2012)
<b>Assets</b>		
<b>Current Assets:</b>		
Cash and deposits	7,052	8,769
Notes and accounts receivable-trade	28,703	36,340
Short-term investment securities	19	19
Merchandise and finished goods	38,168	35,259
Work in progress	3,295	2,830
Raw materials and supplies	1,380	1,343
Other	4,265	2,844
Allowance for doubtful accounts	(45)	(60)
<b>Total Current Assets</b>	82,840	87,349
<b>Noncurrent Assets:</b>		
Property, plant and equipment		
Buildings and structures, net	14,965	14,902
Land	50,263	50,281
Others, net	14,612	15,463
<b>Total property, plant and equipment</b>	79,840	80,646
Intangible assets	981	951
Investments and other assets		
Investment securities	5,159	4,514
Other	4,136	3,938
Allowance for doubtful accounts	(403)	(425)
<b>Total investment and other assets</b>	8,892	8,027
<b>Total Noncurrent Assets</b>	89,714	89,626
<b>Total Assets</b>	172,554	176,975

(millions of yen)

	FY2012 (as at Mar.31, 2012)	FY2013 (as at Sep. 30, 2012)
<b>Liabilities</b>		
<b>Current Liabilities:</b>		
Notes and accounts payable-trade	43,667	44,416
Short-term loans payable	17,174	23,051
Current portion of bonds	-	100
Current portion of long-term loans payable	8,147	4,762
Income taxes payable	803	973
Provision for bonuses	236	575
Other	9,727	8,789
<b>Total Current Liabilities</b>	<b>79,756</b>	<b>82,667</b>
<b>Noncurrent Liabilities:</b>		
Bonds payable	100	-
Long-term loans payable	16,653	15,828
Deferred tax liabilities for land revaluation	6,644	6,644
Provision for retirement benefits	5,485	5,431
Provision for directors' retirement benefits	116	120
Asset retirement obligations	257	255
Other	5,351	5,873
<b>Total Noncurrent liabilities</b>	<b>34,608</b>	<b>34,152</b>
<b>Total Liabilities</b>	<b>114,364</b>	<b>116,820</b>
<b>Net Assets</b>		
Shareholders' equity		
Capital stock	23,344	23,344
Capital surplus	13,454	13,454
Retained earnings	7,887	10,578
Treasury stock	(22)	(23)
<b>Total Shareholders' Equity</b>	<b>44,664</b>	<b>47,353</b>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	265	(477)
Deferred gains or losses on hedges	3	-
Revaluation reserve for land	11,816	11,816
Foreign currency translation adjustments	(51)	(28)
<b>Total Accumulated Other Comprehensive Income</b>	<b>12,034</b>	<b>11,311</b>
Minority interests	1,490	1,489
<b>Total Net Assets</b>	<b>58,189</b>	<b>60,154</b>
<b>Total Liabilities and Net Assets</b>	<b>172,554</b>	<b>176,975</b>

**(2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income****Consolidated Quarterly Statements of Income**

Second Quarter Consolidated Cumulative Period

(millions of yen)

	FY2012 (Apr.1,2011-Sep.30, 2011)	FY2013 (Apr.1,2012-Sep.30, 2012)
Net sales	72,368	80,435
Cost of sales	48,916	55,132
Gross profit	23,451	25,302
Selling, general and administrative expenses	20,815	21,201
Operating income	2,636	4,101
Non-operating income		
Interest income	80	67
Dividend income	124	96
Other	434	331
Total non-operating income	639	495
Non-operating expenses		
Interest expenses	394	374
Foreign exchange losses	175	159
Other	269	239
Total non-operating expenses	839	773
Ordinary income	2,436	3,823
Extraordinary income		
Gain on sales of noncurrent assets	26	9
Compensation income	-	167
Other	1	-
Total extraordinary income	27	176
Extraordinary losses		
Loss on sales and retirement of noncurrent assets	52	61
Loss on valuation of investment securities	1	-
Retirement benefit expenses	252	-
Loss on disaster	-	90
Cost of measures for product recall	6	36
Other	1	0
Total extraordinary losses	313	188
Income before income taxes	2,150	3,811
Income taxes-current	619	929
Income taxes-deferred	(266)	(163)
Total income taxes	352	765
Income before minority interests	1,797	3,045
Minority interests in income (loss)	(11)	10
Net income	1,809	3,034

## Consolidated Quarterly Statements of Comprehensive Income

Second Quarter Consolidated Cumulative Period

(millions of yen)

	FY2012 (Apr.1,2011-Sep.30, 2011)	FY2013 (Apr.1,2012-Sep.30, 2012)
Income before minority interests	1,797	3,045
Other comprehensive income		
Valuation difference on available-for-sale securities	(116)	(754)
Deferred gains or losses on hedges	-	(3)
Foreign currency translation adjustments	10	19
Share of other comprehensive income of associates accounted for using equity method	-	3
Total of other comprehensive income	(106)	(734)
Comprehensive income	1,691	2,310
(Breakdown)		
Comprehensive income for parent attributable to owners of the parent	1,718	2,311
Comprehensive income attributable to minority interests	(27)	(1)

**(3) Consolidated Quarterly Statements of Cash Flows**

(millions of yen)

	FY2012 (Apr.1,2011-Sep.30, 2011)	FY2013 (Apr.1,2012-Sep.30, 2012)
<b>Net Cash Provided by (Used in) Operating Activities:</b>		
Income before income taxes	2,150	3,811
Depreciation and amortization	2,915	2,649
Increase (decrease) in provision for retirement benefits	221	(53)
Interest and dividend income	(205)	(163)
Interest expenses	394	374
Foreign exchange losses (gains)	(54)	(41)
Loss (gain) on sales of property, plant and equipment and intangible assets	26	52
Decrease(increase) in notes and accounts receivable-trade	(3,167)	(7,637)
Decrease(increase) in inventories	2,132	3,412
Increase(decrease) in notes and accounts payable-trade	(3,357)	748
Other	(1,033)	(306)
Subtotal	22	2,844
Interest and dividends income received	205	163
Interest expenses paid	(396)	(376)
Income taxes paid	(484)	(763)
Income taxes refund	265	966
Net cash provided by (used in) operating activities	(387)	2,834
<b>Net Cash Provided by (Used in) Investment Activities:</b>		
Purchase of short-term investment securities	(19)	(19)
Proceeds from sales of short-term investment securities	19	19
Purchase of property, plant and equipment and intangible assets	(2,419)	(2,718)
Proceeds from sales of property, plant and equipment and intangible assets	126	34
Purchase of investment securities	(315)	(263)
Proceeds from sales of investment securities	6	-
Decrease (increase) in time deposits	(301)	(497)
Payments for investments in capital of subsidiaries and affiliates	(239)	-
Other	43	186
Net cash provided by (used in) investment activities	(3,100)	(3,258)
<b>Net Cash provided by (Used in) Financing Activities:</b>		
Increase (decrease) in short-term loans payable, net	3,271	5,873
Proceeds from long-term loans payable	10,420	1,850
Repayments of long-term loans payable	(6,493)	(6,060)
Proceeds from sell and leaseback transactions	407	1,119
Repayments of lease obligations	(828)	(854)
Purchases of treasury stock	(1)	(0)
Cash dividends paid	-	(338)
Other	(9)	(9)
Net cash provided by (used in) financing activities	(6,765)	1,579
<b>Effect of Exchange Rate Changes on Cash and Cash Equivalents</b>	67	63
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	3,345	1,219
<b>Cash and Cash Equivalents at beginning of period</b>	5,585	6,952
<b>Cash and Cash Equivalents at end of period</b>	8,931	8,171

#### (4) Notes regarding the Going Concern Assumption

There is no corresponding item.

#### (5) Segment Information

##### 1. Second quarter consolidated cumulative period of the previous year (April 1, 2011 – September 30, 2011)

Information related to the amount of sales, income or loss by reportable segments

(million of yen)

	Agriculture related	Other	Total	Adjustment amount	Quarterly consolidated income statement posted amount
Net sales					
Net sales to external customers	72,289	78	72,368	-	72,368
Internal sales or transfer among segments	-	69	69	(69)	-
Total	72,289	148	72,438	(34)	72,368
Segment income (loss)	1,808	0	1,809	-	1,809

(Note)

- 1) Adjustment amount corresponds to elimination of inter-segments transactions.
- 2) Segment income (loss) has been adjusted with the quarterly net income in the quarterly consolidated statements of income.

##### 2. Second quarter consolidated cumulative period under review (April 1, 2012 – September 30, 2012)

Information related to the amount of sales, income or loss by reportable segments

(million of yen)

	Agriculture related	Other	Total	Adjustment amount	Quarterly consolidated income statement posted amount
Net sales					
Net sales to external customers	80,362	72	80,435	-	80,435
Internal sales or transfer among segments	0	66	66	(66)	-
Total	80,362	139	80,501	(66)	80,435
Segment income (loss)	3,032	2	3,034	-	3,034

(Note)

- 1) Adjustment amount corresponds to elimination of inter-segments transactions.
- 2) Segment income (loss) has been adjusted with the quarterly net income in the quarterly consolidated statements of income.

#### (6) Note in case there is a substantial change in the amount of shareholders' equity

There is no corresponding item.